



FY2012 ended March 2013

Consolidated Results Bulletin

Hokkaido Gas Co., Ltd

April 26, 2013

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(URL <http://www.hokkaido-gas.co.jp>)

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Shares listed on:

Tokyo Stock Exchange

Sapporo Stock Exchange

Location of head office(prefecture):hokkaido

Date of regular general meeting of stockholders:June 25, 2013

Commencement of dividend payments:June4, 2013

Date of submission of financial report:June 26, 2013

1. Consolidated results for FY2012(Aprill, 2012-March31, 2013)

(1)Consolidated business results

(Rounded down to the nearest million yen)

	Sales		Operating income		Ordinary income		Net income	
	(Unit:million yen)	(%)	(Unit:million yen)	(%)	(Unit:million yen)	(%)	(Unit:million yen)	(%)
FY2012 ended March 2013	83,942	8.6	2,581	△42.2	1,925	△52.7	1,031	△39.0
FY2011 ended March 2012	77,294	6.6	4,465	3.2	4,074	9.3	1,690	18.3

Note:Comprehensive income

FY2012 ended March 2013: 1,536 million yen

FY2011 ended March 2012: 1,924 million yen

	Net earnings	Diluted	Net rate of	Ratio of	Ratio of
	Per share	earnings	return on	ordinary	operating
	(Unit:yen)	(Unit:yen)	net assets	income to	income to
				total assets	sales
			(%)	(%)	(%)
FY2012 ended March 2013	14.87	13.06	3.3	1.6	3.1
FY2011 ended March 2012	24.37	—	5.5	3.5	5.8

Note: Income or loss on investment accounted for by equity method

FY2012 ended March 2013: 23 million yen

FY2011 ended March 2012: 121 million yen

(2)Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per
	(Unit:million yen)	(Unit:million yen)	(%)	share
				(Unit:yen)
FY2012 ended March 2013	125,261	35,866	25.7	464.71
FY2011 ended March 2012	118,860	34,391	26.3	450.21

Note:Equity capital

FY2012 ended March 2013: 32,192 million yen

FY2011 ended March 2012: 31,231 million yen

(3)Consolidated cash flow

	Cash flow from	Cash flow from	Cash flow from	Balance of cash and
	operating	investment	financing	cash equivalents
	activities	activities	activities	at end of term
	(Unit:million yen)	(Unit:million yen)	(Unit:million yen)	(Unit:million yen)
FY2012 ended March 2013	7,097	△16,438	9,369	1,136
FY2011 ended March 2012	12,065	△12,853	981	791

2. Dividends

	Dividend per share					Total dividends (Annual)	Dividend payout ratio (Consolidated)	Dividend rate for net assets (Consolidated)
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	End of 4th quarter	Total			
	(Unit:yen)	(Unit:yen)	(Unit:yen)	(Unit:yen)	(Unit:yen)	(Unit:millionyen)	%	%
Fy2011 ended March 2012	-	4.00	-	4.00	8.00	555	32.8	1.8
Fy2012 ended March 2013	-	4.00	-	4.00	8.00	554	53.8	1.7
Fy2013 ended March 2014 (forecast)	-	4.00	-	4.00	8.00	-	40.2	-

3. Consolidated Results Forecast for the Year Ending March 2014 (April 1, 2013–March 31, 2014)

	Sales		Operating income		Ordinary income		Net income		Net earnings per share
	(Unit:million yen)	(%)	(Unit:million yen)	(%)	(Unit:million yen)	(%)	(Unit:million yen)	(%)	(Unit:yen)
Mid-term	37,000	6.3	500	△74.9	150	△90.1	1,250	53.1	18.04
Full-term	94,500	12.6	1,600	△38.0	1,350	△29.9	1,380	33.8	19.92

Note: (Mid-term) Percentage figures indicate the percentage change on the interim results for the previous year
(Full-term) Percentage figures indicate the percentage change on the results for the previous year

4. Other

(1) Change in significant subsidiaries and affiliates: Yes

- Newly added: 1 (Hokkaido LNG Corporation)
- Excluded: No

(2) Changes in accounting treatment principles, changes in accounting estimates, and retrospective restatements

- Changes accompanied by reform of accounting standards: Yes
- Other Changes: Yes
- Changes in accounting estimates: Yes
- Retrospective restatements: No

(3) Number of issued shares (common stock)

Number of issued shares at end of period (including treasury stock):

Mar. 31, 2013: 69,787,180 shares Mar. 31, 2012: 69,869,637 shares

Number of shares of treasury stock at end of period:

Mar. 31, 2013: 512,152 shares Mar. 31, 2012: 498,972 shares

Average number of shares during period:

Fy2012 ended March 2013: 69,351,618 shares Fy2011 ended March 2012: 69,379,006 shares

Non-Consolidated Results Bulletin

1. Results for FY2012 (April 1, 2012–March 31, 2013)

(1) Business results

(Rounded down to the nearest million yen)

	Sales		Operating income		Ordinary income		Net income	
	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: million yen)	(%)
FY2012 ended March 2013	67,354	10.5	2,874	△27.3	2,037	△38.6	1,487	7.3
FY2011 ended March 2012	60,958	8.1	3,953	14.2	3,320	18.3	1,386	45.5

	Net earnings per share	Diluted earnings per share
	(Unit: yen)	(Unit: yen)
FY2012 ended March 2013	21.45	18.82
FY2011 ended March 2012	19.98	-

(2) Financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	(Unit: million yen)	(Unit: million yen)	(%)	(Unit: yen)
FY2012 ended March 2013	108,880	26,229	24.1	378.63
FY2011 ended March 2012	102,507	24,791	24.2	357.38

Note: Equity capital

FY2012 ended March 2013: 26,229 million yen

FY2011 ended March 2012: 24,791 million yen

2. Results Forecast for the Year Ending March 2014 (April 1, 2013–March 31, 2014)

	Sales		Operating income		Ordinary income		Net income		Net earnings per share
	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: million yen)	(%)	(Unit: yen)
Mid-term	30,500	10.3	750	△63.5	450	△71.5	1,580	69.2	22.81
Full-term	78,000	15.8	1,700	△40.9	1,050	△48.5	1,750	17.6	25.26

Note: (Mid-term) Percentage figures indicate the percentage change on the interim results for the previous year

(Full-term) Percentage figures indicate the percentage change on the results for the previous year

1 【Consolidated Statements】
 ① 【Consolidated balance sheet】

(Unit : thousand yen)

	FY2011 (Mar. 31, 2012)	FY2012 (Mar. 31, 2013)
Assets		
Noncurrent assets		
Property, plant and equipment		
Production facilities	2,851,468	23,290,924
Distribution facilities	47,988,287	46,326,115
Service and maintenance facilities	8,251,368	10,405,622
Other facilities	16,731,123	16,194,416
Construction in progress	19,171,733	1,451,506
Total property, plant and equipment	94,993,981	97,668,584
Intangible assets		
Other	2,082,308	2,241,929
Total intangible assets	2,082,308	2,241,929
Investments and other assets		
Investment securities	3,404,022	3,628,641
Deferred tax assets	1,330,567	673,715
Other	3,677,579	4,455,265
Allowance for doubtful accounts	△ 87,057	△ 53,773
Total investments and other assets	8,325,111	8,703,849
Total noncurrent assets	105,401,401	108,614,363
Current assets		
Cash and deposits	791,698	1,250,466
Notes and accounts receivable-trade	9,097,186	9,386,711
Merchandise and finished goods	459,136	425,944
Raw materials and supplies	496,934	1,878,328
Deferred tax assets	660,898	795,304
Other	1,748,487	3,168,212
Allowance for doubtful accounts	△ 306,079	△ 428,361
Total current assets	12,948,262	16,476,604
Deferred assets		
Development expenses	511,295	170,308
Total deferred assets	511,295	170,308
Total assets	118,860,959	125,261,276

(Unit : thousand yen)

	FY2011 (Mar. 31, 2012)	FY2012 (Mar. 31, 2013)
Liabilities		
Noncurrent liabilities		
Bonds payable	24,000,000	24,000,000
Convertible bond-type bonds with subscription rights to shares	—	5,000,000
Long-term loans payable	24,382,214	26,471,174
Deferred tax liabilities for land revaluation	1,108,271	1,093,796
Provision for retirement benefits	3,255,144	3,196,897
Provision for gas holder repairs	141,988	152,084
Provision for safety measures	645,820	258,739
Reserve for repairs of heat supply facilities	201,946	277,247
Other	745,197	763,503
Total noncurrent liabilities	54,480,582	61,213,442
Current liabilities		
Current portion of noncurrent liabilities	11,018,368	4,597,832
Notes and accounts payable-trade	5,149,008	3,460,289
Short-term loans payable	1,318,887	5,351,709
Commercial papers	2,000,000	7,000,000
Provision for loss on liquidation of subsidiaries and affiliates	177,100	—
Other	10,325,590	7,771,683
Total current liabilities	29,988,955	28,181,514
Total liabilities	84,469,538	89,394,956
Net assets		
Shareholders' equity		
Capital stock	5,039,330	5,039,330
Capital surplus	2,799,095	2,799,095
Retained earnings	22,199,955	22,659,837
Treasury stock	△ 135,514	△ 134,531
Total shareholders' equity	29,902,867	30,363,732
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	489,485	1,022,449
Deferred gains or losses on hedges	2,643	—
Revaluation reserve for land	836,527	806,704
Total accumulated other comprehensive income	1,328,657	1,829,154
Minority interests	3,159,896	3,673,432
Total net assets	34,391,421	35,866,319
Total liabilities and net assets	118,860,959	125,261,276

② 【Consolidated statements of income】

(Unit : thousand yen)

	FY2011 (Apr. 2011-Mar. 2012)	FY2012 (Apr. 2012-Mar. 2013)
Net sales	77,294,223	83,942,478
Cost of sales	40,754,200	50,985,391
Gross profit	36,540,023	32,957,086
Selling, general and administrative expenses		
Supply and sales expenses	28,426,749	26,829,065
General and administrative expenses	3,647,952	3,546,838
Total selling, general and administrative expenses	32,074,701	30,375,904
Operating income	4,465,321	2,581,182
Non-operating income		
Interest income	8,640	5,759
Dividends income	50,745	51,593
Rent income	138,185	120,826
Amortization of negative goodwill	91,571	91,571
Other	502,079	292,813
Total non-operating income	791,222	562,565
Non-operating expenses		
Interest expenses	877,581	775,685
Amortization of bond issuance cost	50,646	141,591
Personnel transfer expenses	202,970	183,264
Other	50,505	117,588
Total non-operating expenses	1,181,703	1,218,130
Ordinary income	4,074,840	1,925,617
Extraordinary income		
Gain on revision of retirement benefit plan	349,051	—
Total extraordinary income	349,051	—
Extraordinary loss		
Impairment loss	992,162	201,607
Loss on valuation of investment securities	—	184,229
Provision for loss on liquidation of subsidiaries and affiliates	126,878	—
Contribution for withdrawal from employees' pension fund	115,811	—
Total extraordinary losses	1,234,851	385,836
Income before income taxes and minority interests	3,189,040	1,539,780
Income taxes-current	1,266,436	200,656
Income taxes-deferred	169,371	333,204
Total income taxes	1,435,807	533,860
Income before minority interests	1,753,233	1,005,919
Minority interests in income	62,493	△25,197
Net income	1,690,739	1,031,117

② 【Consolidated statements of comprehensive income】

(Unit : thousand yen)

	FY2011 (Apr. 2011-Mar. 2012)	FY2012 (Apr. 2012-Mar. 2013)
Income before minority interests	1,753,233	1,005,919
Other comprehensive income		
Revaluation reserve for land	197,095	—
Valuation difference on available-for-sale securities	△ 2,892	532,695
Deferred gains or losses on hedges	△ 25,387	△2,643
Share of other comprehensive income of associates accounted for using equity method	2,686	220
Total other comprehensive income	171,502	530,272
Comprehensive income	1,924,735	1,536,192
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	1,862,242	1,561,437
Comprehensive income attributable to minority interests	62,493	△25,244

③ 【Consolidated statements of changes in net assets】

(Unit : thousand yen)

	FY2011 (Apr. 2011-Mar. 2012)	FY2012 (Apr. 2012-Mar. 2013)
Shareholders' equity		
Capital stock		
Balance at the beginning of current period	5,039,330	5,039,330
Balance at the end of current period	5,039,330	5,039,330
Capital surplus		
Balance at the beginning of current period	2,799,095	2,799,095
Balance at the end of current period	2,799,095	2,799,095
Retained earnings		
Balance at the beginning of current period	21,173,096	22,199,955
Changes of items during the period		
Dividends from surplus	△ 520,378	△554,954
Net income	1,690,739	1,031,117
Disposal of treasury stock	△ 98	△188
Retirement of treasury stock	—	△24,225
Change of scope of consolidation	—	△21,689
Reversal of revaluation reserve for land	△ 143,404	29,822
Total changes of items during the period	1,026,858	459,881
Balance at the end of current period	22,199,955	22,659,837
Treasury stock		
Balance at the beginning of current period	△ 131,642	△135,514
Changes of items during the period		
Purchase of treasury stock	△ 4,894	△24,306
Disposal of treasury stock	1,023	1,063
Retirement of treasury stock	—	24,225
Total changes of items during the period	△ 3,871	982
Balance at the end of current period	△ 135,514	△134,531
Total shareholders' equity		
Balance at the beginning of current period	28,879,880	29,902,867
Changes of items during the period		
Dividends from surplus	△ 520,378	△554,954
Net income	1,690,739	1,031,117
Purchase of treasury stock	△ 4,894	△24,306
Disposal of treasury stock	925	875
Retirement of treasury stock	—	—
Change of scope of consolidation	—	△21,689
Reversal of revaluation reserve for land	△ 143,404	29,822
Total changes of items during the period	1,022,987	460,864
Balance at the end of current period	29,902,867	30,363,732

(Unit : thousand yen)

	FY2011 (Apr. 2011-Mar. 2012)	FY2012 (Apr. 2012-Mar. 2013)
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities		
Balance at the beginning of current period	489,691	489,485
Changes of items during the period		
Net changes of items other than shareholders' equity	△ 205	532,963
Total changes of items during the period	△ 205	532,963
Balance at the end of current period	489,485	1,022,449
Deferred gains or losses on hedges		
Balance at the beginning of current period	28,030	2,643
Changes of items during the period		
Net changes of items other than shareholders' equity	△ 25,387	△2,643
Total changes of items during the period	△ 25,387	△2,643
Balance at the end of current period	2,643	—
Revaluation reserve for land		
Balance at the beginning of current period	496,027	836,527
Changes of items during the period		
Net changes of items other than shareholders' equity	340,500	△29,822
Total changes of items during the period	340,500	△29,822
Balance at the end of current period	836,527	806,704
Total accumulated other comprehensive income		
Balance at the beginning of current period	1,013,749	1,328,657
Changes of items during the period		
Net changes of items other than shareholders' equity	314,907	500,497
Total changes of items during the period	314,907	500,497
Balance at the end of current period	1,328,657	1,829,154
Minority interests		
Balance at the beginning of current period	3,097,402	3,159,896
Changes of items during the period		
Net changes of items other than shareholders' equity	62,493	513,536
Total changes of items during the period	62,493	513,536
Balance at the end of current period	3,159,896	3,673,432
Total net assets		
Balance at the beginning of current period	32,991,032	34,391,421
Changes of items during the period		
Dividends from surplus	△ 520,378	△554,954
Net income	1,690,739	1,031,117
Purchase of treasury stock	△ 4,894	△24,306
Disposal of treasury stock	925	875
Retirement of treasury stock	—	—
Change of scope of consolidation	—	△21,689
Reversal of revaluation reserve for land	△ 143,404	29,822
Net changes of items other than shareholders' equity	377,401	1,014,033
Total changes of items during the period	1,400,388	1,474,898
Balance at the end of current period	34,391,421	35,866,319

④ 【Consolidated statement of cash flows】

(Unit : thousand yen)

	FY2011 (Mar. 31, 2012)	FY2012 (Mar. 31, 2013)
Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	3,189,040	1,539,780
Depreciation and amortization	10,181,376	10,575,110
Impairment loss	992,162	201,607
Amortization of deferred assets	415,671	340,987
Loss (gain) on valuation of investment securities	—	184,229
Increase (decrease) in provision for safety measures	△ 405,079	△387,081
Increase (decrease) in provision for environmental improvement	△ 614,015	—
Increase (decrease) in provision for loss on liquidation of subsidiaries and affiliates	△ 273,375	△158,475
Increase (decrease) in provision for retirement benefits	62,539	△58,247
Increase (decrease) in allowance for doubtful accounts	88,413	244,392
Interest and dividends income	△ 59,385	△57,353
Interest expenses	877,581	775,685
Decrease (increase) in notes and accounts receivable-trade	△ 2,240,463	△313,532
Decrease (increase) in inventories	375,678	△1,324,555
Increase (decrease) in notes and accounts payable-trade	96,933	△2,028,324
Increase (decrease) in accrued consumption taxes	142,695	△1,041,418
Other, net	633,854	644,425
Subtotal	13,463,628	9,137,229
Interest and dividends income received	59,385	71,473
Interest expenses paid	△ 870,131	△807,649
Income taxes (paid) refund	△ 587,744	△1,303,568
Net cash provided by (used in) operating activities	12,065,137	7,097,484
Net cash provided by (used in) investing activities		
Net decrease (increase) in time deposits	—	△6,565
Purchase of property, plant and equipment	△ 11,544,918	△16,934,184
Proceeds from sales of property, plant and equipment	196,113	2,020,049
Purchase of intangible assets	△ 685,528	△893,515
Proceeds from sales of intangible assets	—	408
Purchase of investment securities	—	△99,993
Proceeds from sales of investment securities	5,020	6,220
Purchase of investments in subsidiaries	△ 300,000	△66,567
Proceeds from liquidation of subsidiaries	7,000	10,500
Purchase of long-term prepaid expenses	△ 283,376	△407,520
Net decrease (increase) in short-term loans receivable	△ 305,000	△97,507
Collection of long-term loans receivable	18,500	—
Other, net	38,472	30,253
Net cash provided by (used in) investing activities	△ 12,853,716	△16,438,423

(Unit : thousand yen)

	FY2011 (Mar. 31, 2012)	FY2012 (Mar. 31, 2013)
Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	549,347	3,914,743
Proceeds from long-term loans payable	4,900,000	6,695,000
Repayment of long-term loans payable	△ 8,804,706	△6,055,730
Proceeds from issuance of bonds	9,949,353	—
Redemption of bonds	△ 5,000,000	△5,000,000
Proceeds from issuance of convertible bond-type bonds with subscription rights to shares	—	4,858,408
Proceeds from stock issuance to minority shareholders	—	600,000
Net increase (decrease) in commercial papers	—	5,000,000
Cash dividends paid	△ 520,378	△559,063
Other, net	△ 91,951	△83,506
Net cash provided by (used in) financing activities	981,665	9,369,853
Net increase (decrease) in cash and cash equivalents	193,086	28,914
Cash and cash equivalents at beginning of period	598,612	791,698
Increase in cash and cash equivalents from newly consolidated subsidiary	—	315,852
Cash and cash equivalents at end of period	791,698	1,136,466

2 【Non-Consolidated Statements】
 ① 【Non-Consolidated balance sheet】

(Unit : thousand yen)

	FY2011 (Mar. 31, 2012)	FY2012 (Mar. 31, 2013)
Assets		
Noncurrent assets		
Property, plant and equipment		
Production facilities	2,851,468	12,220,017
Distribution facilities	48,570,221	47,144,288
Service and maintenance facilities	8,339,223	9,928,640
Facilities for incidental businesses	540,998	584,539
Construction in progress	18,826,951	984,940
Total property, plant and equipment	79,128,862	70,862,425
Intangible assets		
Software	1,757,273	1,737,183
Other intangible assets	41,500	94,585
Total intangible assets	1,798,774	1,831,768
Investments and other assets		
Investment securities	2,644,198	3,292,437
Investments in subsidiaries and affiliates	3,350,404	4,507,671
Long-term loans receivable from subsidiaries and affiliates	975,000	10,362,500
Long-term prepaid expenses	300,579	1,286,848
Deferred tax assets	461,406	—
Prepaid pension cost	2,552,711	2,358,314
Other investments and other assets	410,923	394,252
Allowance for doubtful accounts	△ 37,660	△ 38,028
Total investments and other assets	10,657,563	22,163,996
Total noncurrent assets	91,585,201	94,858,190
Current assets		
Cash and deposits	96,074	176,936
Notes receivable-trade	167,441	94,283
Accounts receivable-trade	5,665,623	5,537,181
Accounts receivable from subsidiaries and affiliates-trade	749,689	1,325,217
Accounts receivable-other	446,091	639,388
Finished goods	12,964	38,114
Raw materials	166,233	1,538,797
Supplies	206,356	219,941
Prepaid expenses	102,603	124,876
Short-term loans receivable from subsidiaries and affiliates	2,940,572	3,094,330
Short-term receivables from subsidiaries and affiliates	45,360	44,085
Deferred tax assets	448,622	562,906
Other current assets	431,503	500,370
Allowance for doubtful accounts	△ 1,068,555	△ 44,215
Total current assets	10,410,581	13,852,216

(Unit : thousand yen)

	FY2011 (Mar. 31, 2012)	FY2012 (Mar. 31, 2013)
Deferred assets		
Development expenses	511,295	170,308
Total deferred assets	511,295	170,308
Total assets	102,507,077	108,880,715
Liabilities		
Noncurrent liabilities		
Bonds payable	24,000,000	24,000,000
Convertible bond-type bonds with subscription rights to shares	—	5,000,000
Long-term loans payable	21,144,100	23,564,900
Long-term debt to subsidiaries and affiliates	6,663	6,983
Deferred tax liabilities	—	33,790
Deferred tax liabilities for land revaluation	1,108,271	1,093,796
Provision for retirement benefits	1,704,590	1,709,993
Provision for gas holder repairs	141,988	152,084
Provision for safety measures	645,820	258,739
Provision for loss on remove noncurrent assets	16,100	—
Other noncurrent liabilities	108,158	103,542
Total noncurrent liabilities	48,875,691	55,923,829
Current liabilities		
Current portion of noncurrent liabilities	10,394,260	3,986,328
Accounts payable-trade	3,369,294	1,937,310
Short-term loans payable	1,318,887	5,261,709
Accounts payable-other	4,498,769	3,113,400
Accrued expenses	2,503,246	2,009,611
Income taxes payable	745,116	274,546
Advances received	189,601	234,608
Deposits received	75,389	76,111
Short-term loans payable to subsidiaries and affiliates	2,267,821	1,670,667
Short-term debt to subsidiaries and affiliates	1,188,669	1,085,232
Provision for loss on construction contracts	104,184	47,842
Provision for loss on liquidation of subsidiaries and affiliates	177,100	—
Provision for loss on remove noncurrent assets	3,980	19,310
Commercial papers	2,000,000	7,000,000
Other current liabilities	3,459	10,758
Total current liabilities	28,839,782	26,727,438
Total liabilities	77,715,473	82,651,267

(Unit : thousand yen)

	FY2011 (Mar. 31, 2012)	FY2012 (Mar. 31, 2013)
Net assets		
Shareholders' equity		
Capital stock	5,039,330	5,039,330
Capital surplus		
Legal capital surplus	2,799,095	2,799,095
Total capital surpluses	2,799,095	2,799,095
Retained earnings		
Legal retained earnings	775,775	775,775
Other retained earnings		
General reserve	13,600,000	13,600,000
Retained earnings brought forward	1,385,601	2,323,627
Total retained earnings	15,761,376	16,699,402
Treasury stock	△ 135,514	△ 134,531
Total shareholders' equity	23,464,288	24,403,297
Valuation and translation adjustments		
Valuation difference on available-for-sale securities	488,143	1,019,444
Deferred gains or losses on hedges	2,643	—
Revaluation reserve for land	836,527	806,704
Total valuation and translation adjustments	1,327,315	1,826,149
Total net assets	24,791,604	26,229,447
Total liabilities and net assets	102,507,077	108,880,715

② 【Non-consolidated statement of income】

(Unit : thousand yen)

	FY2011 (Apr. 2011-Mar. 2012)	FY2012 (Apr. 2012-Mar. 2013)
Product sales		
Gas sales	47,153,545	50,192,623
Total product sales	47,153,545	50,192,623
Cost of sales		
Beginning inventories	13,842	12,964
Cost of products manufactured	17,085,327	23,739,266
Costs of gas for own use	73,581	290,297
Ending inventories	12,964	38,114
Total cost of sales	17,012,623	23,423,818
Gross profit	30,140,921	26,768,804
Supply and sales expenses	24,708,445	22,401,673
General and administrative expenses	2,723,301	2,603,042
Income on core business	2,709,174	1,764,088
Miscellaneous operating revenue		
Revenue from installation work	2,116,960	2,321,776
Revenue from gas appliance sales	6,095,750	6,253,966
Other miscellaneous operating revenue	69,851	74,113
Total miscellaneous operating revenue	8,282,562	8,649,856
Miscellaneous operating expenses		
Expenses of installation work	2,053,596	2,244,251
Expenses of gas appliance sales	5,573,247	5,706,759
Total operating miscellaneous expenses	7,626,844	7,951,010
Revenue for incidental businesses	5,522,556	8,511,771
Expenses for incidental businesses	4,934,032	8,100,374
Operating income	3,953,417	2,874,331
Non-operating income		
Interest income	24,916	55,878
Dividends income	53,452	76,564
Rent income	197,402	177,580
Trial operation income	27,652	50,703
Miscellaneous income	235,456	105,178
Total non-operating income	538,880	465,905
Non-operating expenses		
Interest expenses	404,356	388,152
Interest on bonds	405,212	334,028
Amortization of bond issuance cost	50,646	141,591
Personnel transfer expenses	268,583	307,647
Miscellaneous expenses	43,064	131,643
Total non-operating expenses	1,171,862	1,303,064
Ordinary income	3,320,435	2,037,172

(Unit : thousand yen)

	FY2011 (Apr. 2011-Mar. 2012)	FY2012 (Apr. 2012-Mar. 2013)
Extraordinary income		
Gain on revision of retirement benefit plan	340,106	—
Total extraordinary income	340,106	—
Extraordinary loss		
Impairment loss	992,162	195,525
Loss on valuation of investment securities	—	184,229
Provision for loss on liquidation of subsidiaries and affiliates	126,878	—
Total extraordinary losses	1,119,040	379,755
Income before income taxes	2,541,501	1,657,417
Income taxes-current	880,033	3,305
Income taxes-deferred	275,122	166,539
Total income taxes	1,155,156	169,845
Net income	1,386,345	1,487,571

③ 【Non-consolidated statements of changes in net assets】

(Unit : thousand yen)

	FY2011 (Apr. 2011-Mar. 2012)	FY2012 (Apr. 2012-Mar. 2013)
Shareholders' equity		
Capital stock		
Balance at the beginning of current period	5,039,330	5,039,330
Balance at the end of current period	5,039,330	5,039,330
Capital surplus		
Legal capital surplus		
Balance at the beginning of current period	2,799,095	2,799,095
Balance at the end of current period	2,799,095	2,799,095
Total capital surplus		
Balance at the beginning of current period	2,799,095	2,799,095
Balance at the end of current period	2,799,095	2,799,095
Retained earnings		
Legal retained earnings		
Balance at the beginning of current period	775,775	775,775
Balance at the end of current period	775,775	775,775
Other retained earnings		
General reserve		
Balance at the beginning of current period	13,600,000	13,600,000
Balance at the end of current period	13,600,000	13,600,000
Retained earnings brought forward		
Balance at the beginning of current period	663,137	1,385,601
Changes of items during the period		
Dividends from surplus	△ 520,378	△554,954
Net income	1,386,345	1,487,571
Disposal of treasury stock	△ 98	△188
Retirement of treasury stock	—	△24,225
Reversal of revaluation reserve for land	△ 143,404	29,822
Total changes of items during the period	722,464	938,025
Balance at the end of current period	1,385,601	2,323,627
Total retained earnings		
Balance at the beginning of current period	15,038,912	15,761,376
Changes of items during the period		
Dividends from surplus	△ 520,378	△554,954
Net income	1,386,345	1,487,571
Disposal of treasury stock	△ 98	△188
Retirement of treasury stock	—	△24,225
Reversal of revaluation reserve for land	△ 143,404	29,822
Total changes of items during the period	722,464	938,025
Balance at the end of current period	15,761,376	16,699,402
Treasury stock		
Balance at the beginning of current period	△ 131,642	△135,514
Changes of items during the period		
Purchase of treasury stock	△ 4,894	△24,306
Disposal of treasury stock	1,023	1,063
Retirement of treasury stock	—	24,225
Total changes of items during the period	△ 3,871	982
Balance at the end of current period	△ 135,514	△134,531

(Unit : thousand yen)

	FY2011 (Apr. 2011-Mar. 2012)	FY2012 (Apr. 2012-Mar. 2013)
Total shareholders' equity		
Balance at the beginning of current period	22,745,695	23,464,288
Changes of items during the period		
Dividends from surplus	△ 520,378	△ 554,954
Net income	1,386,345	1,487,571
Purchase of treasury stock	△ 4,894	△ 24,306
Disposal of treasury stock	925	875
Retirement of treasury stock	—	—
Reversal of revaluation reserve for land	△ 143,404	29,822
Total changes of items during the period	718,592	939,008
Balance at the end of current period	23,464,288	24,403,297
Valuation and translation adjustments		
Valuation difference on available-for-sale securities		
Balance at the beginning of current period	491,191	488,143
Changes of items during the period		
Net changes of items other than shareholders' equity	△ 3,047	531,301
Total changes of items during the period	△ 3,047	531,301
Balance at the end of current period	488,143	1,019,444
Deferred gains or losses on hedges		
Balance at the beginning of current period	28,030	2,643
Changes of items during the period		
Net changes of items other than shareholders' equity	△ 25,387	△ 2,643
Total changes of items during the period	△ 25,387	△ 2,643
Balance at the end of current period	2,643	—
Revaluation reserve for land		
Balance at the beginning of current period	496,027	836,527
Changes of items during the period		
Net changes of items other than shareholders' equity	340,500	△ 29,822
Total changes of items during the period	340,500	△ 29,822
Balance at the end of current period	836,527	806,704
Total valuation and translation adjustments		
Balance at the beginning of current period	1,015,249	1,327,315
Changes of items during the period		
Net changes of items other than shareholders' equity	312,065	498,834
Total changes of items during the period	312,065	498,834
Balance at the end of current period	1,327,315	1,826,149

(Unit : thousand yen)

	FY2011 (Apr. 2011-Mar. 2012)	FY2012 (Apr. 2012-Mar. 2013)
Total net assets		
Balance at the beginning of current period	23,760,945	24,791,604
Changes of items during the period		
Dividends from surplus	△ 520,378	△554,954
Net income	1,386,345	1,487,571
Purchase of treasury stock	△ 4,894	△24,306
Disposal of treasury stock	925	875
Retirement of treasury stock	—	—
Reversal of revaluation reserve for land	△ 143,404	29,822
Net changes of items other than shareholders' equity	312,065	498,834
Total changes of items during the period	1,030,658	1,437,843
Balance at the end of current period	24,791,604	26,229,447